

Message Text

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PAGE 01 NAIROB 00194 060505Z

ACTION EB-08

INFO OCT-01 AF-10 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /031 W
-----080981 060601Z /23

R 051434Z JAN 78

FM AMEMBASSY NAIROBI

TO SECSTATE WASHDC 3943

C O N F I D E N T I A L NAIROBI 0194

EO 11652: GDS

TAGS: EAIR, KE

SUBJECT: KENYAN APPROACH FOR LOWER AIR FARES

REF: 77 STATE 310177

1. SUBSTANCE OF REFTEL PASSED TO DEPTUY SECRETARY SHITAKHA IN GOK MINISTRY OF POWER AND COMMUNICATIONS (MOPC). HE INFORMED EMBOFF THAT NEGOTIATIONS HAVE ALREADY BEGUN WITH LOCAL PAN AM OFFICE AT A MEETING HELD JANUARY 4. MOPC AND PAN AM WILL KEEP EMBASSY INFORMED OF PROGRESS.

2. LOCAL PAN AM REP INFORMED EMBOFF THAT JANUARY 4 MEETING ATTENDED BY REPRESENTATIVES FROM MOPC, MINISTRY OF FOREIGN AFFAIRS, THE TREASURY, MINISTRY OF TOURISM AND WILDLIFE, KENYA CIVIL AVIATION DIRECTORATE, AND KENYA AIRWAYS. ALL GOK PARTICIPANTS WERE ASSISTANT SECRETARY LEVEL OR ABOVE AND ALL IN AGREEMENT ON PROPOSAL FOR LOWER FARES.

3. COMMENT: HIHG-LEVEL AND WIDE MINISTRY PARTICIPATION AT MEETING INDICATES STRONG GOK INTEREST IN LOWER U.S.-KENYAN AIR FARES. PAN AM, HOWEVER, DOES NOT APPEAR VERY ENTHUSIASTIC NOW SINCE MOST OF ITS FLIGHTS ARE FULL AT CURRENT FARES. HOWEVER, WITH INTRODUCTION OF WIDE-BODIES ON ROUTE THE LOWER FARE BECOMES MORE ATTRACTIVE TO THEM. THUS, PARTIES MAY BE ABLE TO ACCOMMODATE EACH OTHER.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR FARES
Control Number: n/a
Copy: SINGLE
Draft Date: 05 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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ISecure: 1
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Locator: TEXT ON-LINE, ON MICROFILM
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Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
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Reference: 77 STATE 310177
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